

Real-time knowledge of who holds your company's bonds and how much they control

Our team – combining experience and innovation

Filing requirements for fixed-income securities are far less comprehensive than those for their equity counterparts. Public information typically identifies less than 30% of the holders and most intelligence will be six to nine months old. Ipreo's Bondholder Identification:

- z Provides timely and accurate bondholder and fixed income market intelligence
- z Enables corporate issuers to develop debt management solutions and successfully market their bonds
- z Better equips management to restructure and refinance debt
- z Lowers cost of capital, reduces transaction costs, and positions debt with appropriate investors

Quick facts

- z Most experienced team of analysts in the industry
- z Unique team structure ensures dedicated senior analyst ownership
- z Our goal is to identify more than 90% of your bondholders
- z Unlike other firms who specialize in the delivery of publicly available data, our approach is proprietary and research-based
- z This results in 100% accurate and up-to-date intelligence

Methodology

- z Ipreo thoroughly investigates depository positions, classifying all constituencies as institutional, retail, or trade desks.
- z We construct comprehensive list of holders for each issue and gather all pertinent contact information.
- z We develop a consolidated analysis of aggregate holdings across series of bonds for each identified investor.
- z We have the ability to monitor changes on a monthly, quarterly or annual basis.

IPREO		XYZ Company, Inc. 7.125% Senior Notes Due 2011									
Institution	Position (\$)	% O/S	Address 1	Address 2	City	St	Zip	Contact	Phone	Email	
Pacific Investment Management Co LLC	18,000,000	12.00%	840 Newport Center Drive	Ste. 100	Newport Beach	CA	92660	Curtis Mewbourne	(949) 720-6000	curtis.mewbourne@pimco.com	
Capital Research & Management Co.	15,000,000	10.00%	11100 Santa Monica Boulevard	15th Fl.	Los Angeles	CA	90025	Susan Tolson	(310) 996-6101	susan_tolson@capgroup.com	
Highland Capital Management LP	12,000,000	8.00%	13455 Noel Road	8th Fl.	Dallas	TX	75240	Kurtis Plumer	(972) 628-4100	kplumer@hcnlp.com	
Putnam Investment Management LLC	10,000,000	6.67%	1 Post Office Square		Boston	MA	02109	Robert Salvin	(617) 292-1000	robert_salvin@putnaminv.com	
Aberdeen Asset Management	9,950,000	6.63%	1735 Market Street	37th Fl.	Philadelphia	PA	19106	Gary Bartlett	(215) 405-5700	gary.bartlett@db.com	
MFC Global Investment Management (US) LLC	8,500,000	5.67%	101 Huntington Avenue		Boston	MA	02199	John Iles	(617) 375-6896	jiles@mfcglobalus.com	
Franklin Templeton Investments	8,000,000	5.33%	1 Franklin Parkway		San Mateo	CA	94403	Roger Bayston	(650) 312-2000	rbayston@frk.com	
TCW Asset Management Co.	7,500,000	5.00%	865 South Figueroa Street	Ste. 1800	Los Angeles	CA	90017	Philip Barach	(213) 244-0052	baracp@tcwgroup.com	
New York Life Investment Management LLC	7,500,000	5.00%	51 Madison Avenue		New York	NY	10010	Anthony Malloy	(212) 576-5128	Anthony_Malloy@nylim.com	
AEGON USA Investment Management Inc.	6,000,000	4.00%	4333 Edgewood Road NE		Cedar Rapids	IA	52499	David Halfpap	(319) 398-8556	dhalfpap@aegonusa.com	
Wellington Management Co LLP	5,750,000	3.83%	75 State Street	19th Fl.	Boston	MA	02109	Christopher Jones	(617) 951-5139	cajones@wellington.com	
Western Asset Management Co.	5,000,000	3.33%	385 East Colorado Boulevard		Pasadena	CA	91101	Michael Buchanan	(626) 844-9400	mbuchanan@westernasset.com	
FAF Advisors Inc	4,750,000	3.17%	800 Nicollet Mall	2nd Fl.	Minneapolis	MN	55402	Gregory Hanson	(612) 303-3429	gregory.hanson@usbank.com	
AIG Global Investment Group Inc.	4,000,000	2.67%	70 Pine Street	12th Fl.	New York	NY	77019	Steven Guterman	(212) 770-7000	steven.guterman@aig.com	
JPMorgan High Yield Partners	3,500,000	2.33%	8044 Montgomery Road	Ste. 480	Cincinnati	OH	45236	James Shanahan	(513) 985-3200	jshanahan@pacholder.com	
Standard Insurance Co	3,000,000	2.00%	1100 SW 6th Avenue		Portland	OR	97204	Eric Parsons	(503) 321-8616	eparsons@standard.com	
Deutsche Asset Management	2,350,000	1.57%	280 Park Avenue		New York	NY	02110	Sean McCaffrey	(212) 454-3600	sean.p.mccaffrey@db.com	
First Investors Management Co Inc	2,250,000	1.50%	110 Wall street	4th Fl.	New York	NY	10005	Gregory Miller	(212) 858-8066	gregory.miller@firstinvestors.com	
Gartmore Global Investments	2,225,000	1.48%	1200 River Road	Ste. 1000	Conshohocken	PA	19428	Karen Bater	(484) 530-1300	karen.bater@gartmore.com	
Danus Capital Management LLC	2,000,000	1.33%	151 Detroit Street		Denver	CO	80206	Darrell Watters	(303) 333-3863	darrell.watters@janus.com	
Delphi Capital Management Inc	1,975,000	1.32%	590 Madison Avenue	30th Fl.	New York	NY	10022	Richard Waldis	(212) 838-7000	r-waldis@dlfi.com	
Delaware Investment Advisers	1,000,000	0.67%	1300 South Clinton		Fort Wayne	IN	46802	Dennis Westrick	(260) 455-3822	dewestrick@delinvest.com	
Earnest Partners LLC	1,500,000	1.00%	1180 Peachtree Street	Ste. 2300	Atlanta	GA	30309	Douglas Folk	(404) 322-0068	dfolk@earnestpartners.com	
Nicholas Co Inc	1,500,000	1.00%	700 North Water Street	Ste. 1010	Milwaukee	WI	53202	David Nicholas	(414) 272-4650	dnicholas@nicholasfunds.com	
Delphi Capital Management Inc	1,250,000	0.83%	590 Madison Avenue	30th Fl.	New York	NY	10022	Richard Waldis	(212) 838-7000	r-waldis@dlfi.com	
Delaware Investment Advisers	1,000,000	0.67%	1300 South Clinton		Fort Wayne	IN	46802	Dennis Westrick	(260) 455-3822	dewestrick@delinvest.com	
UBS Global Asset Management (US) Inc	1,000,000	0.67%	51 West 52nd Street		New York	NY	10019	Marianne Rossi	(212) 882-5000	marianne.rossi@ubs.com	
Wells Capital Management Inc	1,000,000	0.67%	525 Market Street	10th Fl.	San Francisco	CA	94105	Scott Smith	(415) 396-4796	smithsco@wellschap.com	
McMorgan & Co	1,000,000	0.67%	One Bush Street	Ste. 800	San Francisco	CA	94104	Elizabeth Souza	(415) 788-9300	souza@mcmorgan.com	
Security Management Co LLC	1,000,000	0.67%	1 Security Benefit Place		Topeka	KS	66636	David Toussaint	(785) 438-3044	david.toussaint@securitybenefit.com	